



Sell-side analysts estimates

Q1 2024 – FY 2024

29 March 2024

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Analysts' estimates

Q1 2024

Fagron estimates Q1 2024 (in €m)	Consensus Mean	Consensus Median
Sales Fagron EMEA	€ 75.5	€ 74.6
Sales Fagron Latin America	€ 42.8	€ 42.9
Sales Fagron North America	€ 86.9	€ 86.6
Sales Fagron total	€ 205.3	€ 206.2
Sales growth Fagron total YoY	13.2%	13.7%

Q1 '23A
€ 72.2
€ 39.1
€ 70.0
€ 181.4
16.0%

FY 2024

Fagron estimates FY 2024 (in €m)	Consensus Mean	Consensus Median	FY'23A
Sales Fagron EMEA	€ 298.6	€ 300.8	€ 284.9
Sales Fagron Latin America	€ 182.6	€ 181.5	€ 169.2
Sales Fagron North America	€ 354.7	€ 352.0	€ 308.9
Sales Fagron total	€ 835.7	€ 832.3	€ 763.0
REBITDA Fagron EMEA	€ 63.4	€ 64.0	€ 61.1
REBITDA Fagron Latin America	€ 32.1	€ 32.3	€ 28.0
REBITDA Fagron North America	€ 70.4	€ 70.2	€ 59.8
REBITDA Fagron total	€ 165.8	€ 165.5	€ 149.0
REBITDA margin EMEA	21.2%	21.4%	21.5%
REBITDA margin Latin America	17.6%	17.7%	16.5%
REBITDA margin North America	19.8%	20.0%	19.4%
REBITDA margin Fagron total	19.8%	19.9%	19.5%
Sales growth Fagron total YoY	9.5%	9.1%	11.6%
REBITDA growth Fagron total YoY	11.3%	11.0%	13.9%
Net debt/EBITDA	1.3	1.3	1.4

The consensus numbers are as on 29 March 2024, and show the mean and median of all available and meaningful estimates from equity analysts on Fagron's future financials.