



Sell-side analysts estimates

1 October 2024



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Analysts' estimates

Q3 2024

Fagron estimates Q3 2024 (in €m)	Mean	Median	Q3 2023A
Sales Fagron EMEA	€ 72.5	€ 72.8	€ 66.2
Sales Fagron Latin America	€ 42.6	€ 42.0	€ 45.2
Sales Fagron North America	€ 93.9	€ 93.7	€ 80.0
Sales Fagron total	€ 209.0	€ 209.0	€ 191.4

FY 2024

Fagron estimates FY 2024 (in €m)	Mean	Median	FY'23A
Sales Fagron EMEA	€ 311.6	€ 312.2	€ 284.9
Sales Fagron Latin America	€ 170.6	€ 170.2	€ 169.2
Sales Fagron North America	€ 373.5	€ 372.9	€ 308.9
Sales Fagron total	€ 855.7	€ 855.8	€ 763.0
REBITDA Fagron EMEA	€ 66.9	€ 67.0	€ 61.1
REBITDA Fagron Latin America	€ 29.8	€ 30.1	€ 28.0
REBITDA Fagron North America	€ 73.6	€ 73.3	€ 59.8
REBITDA Fagron total	€ 170.3	€ 169.9	€ 148.9
REBITDA margin EMEA	21.5%	21.4%	21.5%
REBITDA margin Latin America	17.5%	17.6%	16.5%
REBITDA margin North America	19.7%	19.7%	19.4%
REBITDA margin Fagron total	19.9%	19.9%	19.5%
Sales growth Fagron total YoY	12.1%	12.2%	11.6%
REBITDA growth Fagron total YoY	14.4%	14.1%	13.9%
Net debt/EBITDA	1.4	1.4	1.4