



Sell-side analysts estimates

17 January 2025



Disclaimer

By listing analysts, Fagron does not imply any endorsement or concurrence with information, conclusions or recommendations provided by such analysts.

The analysts' recommendations, opinions, estimates or forecasts regarding Fagron's results, and performance do not represent the opinions and estimates of Fagron or its management.

Fagron is not responsible and cannot be held liable in any way for the accuracy, completeness or validity of the information, figures, calculations or assumptions that have led to this overview.

Analysts' estimates

FY 2024

Fagron estimates FY 2024 (in €m)	Mean	Median	FY 2023 A
Sales Fagron EMEA	€ 312.8	€ 313.4	€ 284.9
Sales Fagron Latin America	€ 171.0	€ 171.0	€ 169.2
Sales Fagron North America	€ 379.6	€ 379.8	€ 308.9
Sales Fagron total	€ 863.4	€ 863.9	€ 763.0
REBITDA Fagron EMEA	€ 67.1	€ 67.0	€ 61.1
REBITDA Fagron Latin America	€ 30.2	€ 30.1	€ 28.0
REBITDA Fagron North America	€ 73.9	€ 74.1	€ 59.8
REBITDA Fagron total	€ 171.1	€ 171.3	€ 149.0
REBITDA margin Fagron total	19.8%	19.8%	19.5%
Sales growth Fagron total YoY	13.2%	13.2%	11.6%
REBITDA growth Fagron total YoY	14.8%	15.0%	13.9%
Net debt/EBITDA	1.4x	1.4x	1.4x

FY 2025

Fagron estimates FY 2025 (in €m)	Mean	Median
Sales Fagron EMEA	€ 328.4	€ 328.0
Sales Fagron Latin America	€ 189.3	€ 189.4
Sales Fagron North America	€ 415.7	€ 420.0
Sales Fagron total	€ 933.4	€ 931.0
REBITDA Fagron EMEA	€ 71.1	€ 70.9
REBITDA Fagron Latin America	€ 34.1	€ 33.2
REBITDA Fagron North America	€ 82.6	€ 83.2
REBITDA Fagron total	€ 187.8	€ 186.5
REBITDA margin Fagron total	20.1%	20.1%
Sales growth Fagron total YoY	7.0%	6.8%
REBITDA growth Fagron total YoY	7.9%	7.2%
Net debt/EBITDA	1.15x	1.15x

The consensus numbers are as on 17 January 2025, and show the mean and median of all available and meaningful estimates from equity analysts on Fagron's future financials.